

Invitation for Expression of Interest from Manufacturers of Systems for Solar Photovoltaic Lighting and for meeting other small electrical needs to Participate in Banking Scheme offered by NABARD and other Regional Rural Banks

The Ministry has set a target of installing 200 MWp for off-grid and decentralized solar systems upto March 2013 under the first Phase of Jawaharlal Nehru National Solar Mission (JNNSM). The Ministry has issued detailed guidelines to facilitate the implementation of the Scheme and is providing Central financial assistance in the form of capital subsidy and interest subsidy to individuals, non-commercial entities for the off-grid solar photovoltaic lighting and other similar systems.

The Ministry is in final stages of discussion with NABARD and other Banks to structure a refinance/interest subvention agreement to facilitate promotion of offgrid systems. This arrangement will enable manufacturers and system integrators to reach out to a large rural client base seamlessly. While initially these systems would largely be for lighting and for meeting other small electrical needs, it is expected that as the relationship between banks, clients and manufacturers builds, the manufacturers would innovate with other product applications as per demand of the market and the paying capacity. This , is one of the objectives of the Ministry and would lead to product innovation and with a strong system of accountability for quality and O&M.

Expression of Interest is invited from the interested manufacturers of SPV lighting systems having a minimum manufacturing, supplying and installing experience of 5 years in SPV lighting systems to offer their range of products for extending loans by NABARD and other Regional Rural Banks to individuals and non-commercial organisations in the enclosed format. These may be sent to the Ministry at the following e-mail id tarun.singh@nic.in by the 30th July 2010.

After short listing the applicants, the Ministry would facilitate a discussion between the manufacturers and NABARD officials and enable structuring of a appropriate banking format which will facilitate a roll out of this scheme.

Format for submission of Expression of Interest from reputed Solar Lighting Systems Manufacturers under the Loan Scheme offered by NABARD and other Regional Rural Banks

S. No.	Item	Description
1.	Name and Address Manufacturer	
2.	Telephone No. and Email of the Person to be contacted	
3.	Year of registration or SSI registration	
4.	Years of experience (The manufacturer should have at least five year experience/participated in MNRE assisted programme). <i>Also information on satisfied institutional clients ,if any(with references)</i>	
5.	Systems offered with details on design specifications and meeting of standards along with costing	
6.	Annual production Capacity of Lighting Systems and Turnover for last 3 years.	
7.	Whether tied up with any commercial or Regional Rural Bank	
8.	Information regarding the ability to perform O&M functions effectively.	
9.	Information about how the standards laid down by MNRE in the Offgrid scheme would be met.	
10.	Any other information deemed necessary by the manufacturers	

Place

Date.....

Signature and address of the manufacturer

- **Manufacturer are advised to give separate details for CFL and LED based systems**